

## REGISTRATION FORM

Deadline for registration is Tuesday, October 10, 2017. Sorry, no refunds for cancellations after October 10th.

Name(s) \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

School District \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Attending:

Millennium \_\_\_\_\_

Erie 2 \_\_\_\_\_

Orleans Niagara \_\_\_\_\_

Catt-Allegany-Erie Wyoming \_\_\_\_\_

### COST

There is a \$15.00 charge for participants for breakfast ONLY at the Millennium.

FAX completed registration to (716)645-3840 or scan and email to [wnyesc@buffalo.edu](mailto:wnyesc@buffalo.edu)

This program is *only* open to all MEMBER districts.

Please call (716) 645-2932 for membership information.

## DIRECTIONS TO THE MILLENNIUM

From the Southtowns:

Take the I-90E

From the Northtowns:

Take the I-90W

Exit at 52E

The Millennium will be on your left.

OR

Participate at one of three regional BOCES sites:

**Erie 2 BOCES LaGuidice Center, A Building  
DL Room, 9520 Fredonia Stockton Rd, Fredonia**

**Orleans-Niagara BOCES Room #3  
4124 Saunders Settlement Road, Sanborn**

**Catt-Allegany BOCES Room # 111B  
1825 Windfall Road, Olean**

**This program will be broadcast live  
from 9:00-10:00 am to the BOCES sites**

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## WESTERN NEW YORK EDUCATIONAL SERVICE COUNCIL

Presents

### ***“Using Data to Improve Student Academic Outcomes”***

**Eric Smith  
Forecast5 Analytics**



**Tuesday, October 17, 2017  
8:30 a.m. – 10:00 a.m.**

**Millennium Hotel  
2040 Walden Avenue  
Buffalo, NY 14225  
and at your BOCES site**

## ABOUT THE PROGRAM

Four years ago, Forecast5 Analytics partnered with NYSCOSS and NYSASBO to provide district leadership teams with the opportunity to use both internal and peer comparison data for more informed decision making and enhanced communication with boards and communities. The Forecast5 tools combine various data sets that allow for analysis and comparison of key metrics such as enrollment, staffing levels, expense/revenue trends, student performance comparisons and many other data points that impact a district's outlook. The main questions these unique visual analysis tools address:

- 1) How is our district doing?
- 2) What could we be doing differently?
- 3) How do key changes/decisions impact our future?

Scott Smith, Senior Vice President at Forecast5, will share specific examples of how superintendents and their administration teams are utilizing the data in a way that makes the district situation understandable to all stakeholders. By having immediate access to the necessary data and information, it allows the administration to focus on the strategic execution of strategic and financial plans, rather than compiling data.

## ABOUT THE PRESENTER

Scott Smith has been with Forecast5 since its inception as a company in early 2012. He has spent the past 15 years of his career working entirely with K-12 school districts, as prior to Forecast5, he also provided financial planning and data analysis consulting services to schools with a focus on multi-year projections. With additional private sector experiences early in his career, Scott gained a unique view that now allows him to combine the understanding of bottom-line needs of corporate entities with the unique service-level commitments of the public sector. With nearly 100 employees now at Forecast5, Scott and others on the team take the approach of listening to client needs and then developing software solutions that meet those specific needs.

## PROGRAM

8:30 a.m.	Breakfast
9:00 a.m.	Presentation begins
9:45 – 10:00 a.m.	Q & A
10:00 a.m.	Program concludes

## WHO SHOULD ATTEND

This program would be highly beneficial to:

- School Superintendents
- District Administrators
- Building Level Administrators with a future interest in a Superintendency
- Board of Education Members  
(by Superintendent invitation)

***All staff members are welcome to attend***