## **REGISTRATION FORM**

# Deadline for registration is Thursday, January 17, 2019.

Name(s) _		 	
-			
_			
School Di	strict		
Phone		 	
Email			

# **COST**

There is a \$15.00 breakfast charge Scan/email completed registration to: wnyesc@buffalo.edu or FAX to (716)645-3840

This program is open to all districts. Please call (716)645-2932 for membership information.

# ADDITIONAL UPCOMING SEMINAR TOPICS:

## **HEALTH, BENEFITS & WELLNESS**

Wednesday, March 20, 2019
WELLNESS

Presented by Sue Schrembs & Team

**Location TBD** 

\*SAVE THE DATE\*

# **SPONSORS**

GORDON W. JONES ASSOCIATES
HODGSON RUSS LLP
NYSIR

PREMIER CONSULTING ASSOCIATES

SUPEREVAL/NYLEARNS

UNYTS

# WESTERN NEW YORK EDUCATIONAL SERVICE COUNCIL

**Presents** 

"SELF-FUNDING & STOP LOSS"

#### PREMIER CONSULTING ASSOCIATES

William Brothers, CEO



January 24, 2019 8:30 a.m. – 10:00 a.m.

LoGuidice Educational Center 9520 Fredonia Stockton Road Large Group Room, A Building Fredonia, NY 14063

#### **ABOUT THE SEMINAR**

Sixty-one percent of covered workers today are in a plan that is completely or partially self-funded.

This presentation will help you learn about innovative and cost-saving options for employers who are either already self-funded or considering the option. The presentation will include strategies for controlling health plan costs and minimizing future risk. We will discuss considerations for determining when self-funding is the best option for your health plan. We will consider what you need to assess your plan design and the impact of current and future claims, including approaches for addressing preventable conditions.

We'll also explore how to set risk limits for your health plan, how to evaluate stop loss insurance protection and how to lay out a strategic plan for your future using your health plan's claims history, data analytics and risk management strategies.

## **ABOUT THE PRESENTER**



William Brothers, CEO

Almost thirty years ago, William Brothers began a professional life dedicated to providing personal and critical service in the healthcare administration and managed care industry. Bill spent many years developing and growing businesses that specialized in health insurance products and third party administration of health benefits. Bill recognized the growing need for a benefits solution company that was dedicated to providing clients with diverse tools for the health care needs of the 21st century. That led him to found Premier Consulting Associates in 2004. Bill believes that state-ofthe-art technology and expert knowledge of the ever-changing health care field are the foundations of Premier Consulting Associates.

Bill works closely with the stop loss marketing process to negotiate and leverage Premier's large book of stop loss business and overall low loss ratio to obtain competitive stop loss premiums.

# **PROGRAM**

8:30 a.m. Breakfast

9:00 a.m. Presentation

9:45 – 10:00 a.m. Q & A

10:00 a.m. Program concludes

# **LOCATION**

LoGuidice Educational Center 9520 Fredonia Stockton Road Large Group Room, A Building Fredonia, NY 14063

# **WHO SHOULD ATTEND**

This program would be highly beneficial to:

- School Superintendents
- Assistant Superintendents of HR & Personnel
- Benefits Coordinators
- Business Officials

All staff members are welcome to attend